

**Hillphoenix**

A DOVER COMPANY

# Close The Case

*Simple solutions for your  
complex needs.*



Build it. Cool it. Then close the case on it. It's an aftermarket scenario played out for clients in every food category, in every state and most countries in the world. That is the power and the reach of The AMS Group. To do it, AMS combines the resources of two of the industry's mightiest heavyweights. Hillphoenix brings their unparalleled commitment to innovative display case designs and refrigeration solutions. Anthony—the world's largest manufacturer of commercial door, frame and lighting systems — adds a wealth of expertise and a history of

customer service that sets the industry standard. The result is a one-stop, one-shop aftermarket powerhouse and the only real solution to the expensive headaches that come from trying to do it any other way. Look to The AMS Group for Refits, Remodels, Roll-Outs, Refresh, Case Parts, Energy Upgrades and Refrigerant Conversions — in any combination, for any application. Then relax, with Hillphoenix and The AMS Group in the mix, no one could possibly do it better.

#### Contact Information

Phone: 770-285-3264

Email: [AMS@hillphoenix.com](mailto:AMS@hillphoenix.com)

## The AMS Group

*The Industry Innovator*



**Fresh thinking.  
Responsible solutions.™**

# Close The Case

The AMS Group Retrofit – Your Best Investment

## Reduced Costs

- Up to 65% energy savings when cases are closed.
- 80% reduction in refrigeration/compressor load.
- Closed display cases reduce defrost cycles.
- LED lighting is 75% more efficient and lasts much longer than fluorescent.

## Increased Profits

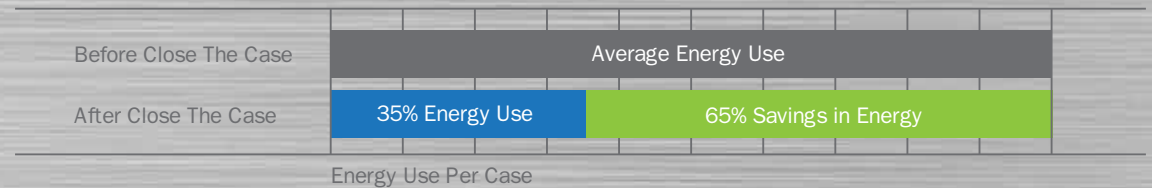
- Reduced food spoilage with consistent closed-case temperature.
- Customers spend more in a warmer, comfortable closed-case environment.
- Optimax Pro 24 LED's eye-catching product illumination attracts attention.

## Customer Satisfaction and Retention

- Updated, clean and attractive store appearance means a positive shopping experience.
- Lowers the spread of customer-borne viruses and bacteria.
- After-hours installation minimizes store disruption.

## Open Cases vs. Closed Cases

Individual stores can save up to 65% annually per case when cases are closed.



BEFORE



AFTER

**The AMS Group retrofits raise the canopy for greater product visibility.**

# Case Closed

From concept to completion



BEFORE



BEFORE



BEFORE



AFTER



AFTER



AFTER



BEFORE



AFTER

**The AMS Group is the only company that offers a turnkey, one-stop shop for Close The Case projects.**

# Complete Project Services

*That Meet Your Needs*



**Contact The AMS Group  
today to schedule your  
Close The Case Project.**

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## **Surveys and Inspections:**

- Identify needs and determine project scope..
- Address potential safety risks and compliance needs, such as Americans with Disabilities Act (ADA) requirements.

## **Planning and Scheduling:**

- Develop project plan based on needs and requirements.
- Set implementation plan and rollout sequence.
- Determine all implementation strategies.
- Establish proactive client communication and reporting process.
- Schedule installations to minimize store operations disruption.
- Manage trade subcontractors and personnel schedules.

## **Logistics:**

- Coordinate just-in-time materials delivery.
- Maintain secure work sites to protect materials and personnel.

## **Implementation and Closeout:**

- Complete project according to agreed timeline.
- Measure and review actual performance to project needs and requirements.
- Solicit client feedback and provide final results to project team.

# Energy Savings

Great Product Visibility



## Vista B

### Features

- Heated, laminated glass prevents condensation.
- Narrow 0.31" double-pane glass pack, all-glass-face door, and thin Vista handle offer the ultimate in product visibility.
- Durable sleek design.
- Doors adjust and align quickly, open smoothly, and close securely with Torquemaster.
- Hold-Open Door Stop makes stocking easy, while 90° stop position keeps the door from interfering with other shoppers.
- Electrical hinge pin keeps wiring out of the way for easy installation and maintenance.



## Vista C

### Features

- Zero-heat door delivers optimal cost savings.
- Double-pane argon-filled heat-reflective Low-E non-heated glass pack.
- Narrow aluminum door rails, thin Vista handle and no center mullion improve shopper visibility and access.
- Doors adjust and align quickly, open smoothly, and close securely with Torquemaster.
- Hold-Open Door Stop makes stocking easy, while 90° stop position keeps the door from interfering with other shoppers.
- Hinge pin allows for easy installation and removal.
- Reversible left and right swing.
- Available in single or French door options.



## Infinity 090

### Features

- Zero-Heat door incorporates warm edge spacer technology, 3-pane heat-reflective, Low-E energy efficient glass.
- Contemporary, all glass front with slim 0.90" Infinity border.
- Doors adjust and align quickly, open smoothly, and close securely with Torquemaster.
- Hold-Open Door Stop makes stocking easy, while 90° stop position keeps the door from interfering with other shoppers.
- Electrical hinge pin keeps wiring out of the way for easy installation and maintenance.
- Reversible left and right swing.
- Available in single or French door options.



## Clarus

### Features

- Zero-Heat door and frame system maximize energy savings.
- Thin, double-pane, heat-reflective, Low-E energy-efficient glass.
- Slim, lightweight design includes a spacious viewing area, thin heavy-duty aluminum perimeter rails, frame gasket, narrow glass pack, and cast aluminum arch handle that allows shoppers to easily see and access merchandise.
- Reversible left and right swing.

## Closed Case Benefits

- Up to 65% energy savings (average supermarket savings up to \$20,000/year)
- 80% reduction in refrigeration / compressor load
- More comfortable shopping environment
- Improved food safety with consistent closed case temperature
- No center mullion makes restocking faster
- Best warranty in the business



# Slide Lids

*Enjoy 50% Energy Savings*

## Benefits

- 50% energy savings with closed, low-temp island cases.
- Climate control improves overall shopping experience.
- Improved food quality.
- Cost-effective store upgrade/refresh.

## Features

- Heat-reflective, low-E energy-efficient glass.
- Consistent product temperature from top to bottom.
- Models to fit wide or narrow islands, centers or ends, and single-deck wall cases.
- Contemporary curved glass design.
- Easy-access, vertical slide style minimizes interference with other shoppers.
- Available in gray or black.



# Optimax Pro 24

Professional LED Illumination

## Benefits

- Up to 75% energy savings vs. fluorescent lighting.
- High color rendering index (CRI) enhances merchandise appearance.
- Local utility rebates may significantly lower overall cost.
- Lower maintenance costs – Lasts much longer than fluorescent bulbs.
- Environmentally-safe – contains no mercury.

## Features

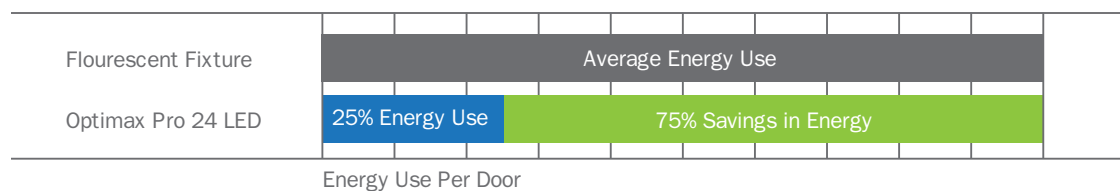
- Highly uniform illumination with patent-pending coined optics.
- Typical CRI of 85.
- 50,000 hour, 5-year warranty.
- Designlights Consortium (DLC), UL and NSF.

DESIGNLIGHTS  
CONSORTIUM



## Flourescent vs. Optimax Pro 24

LED lighting is 75% more efficient than flourescent and lasts much longer.



# The AMS Close The Case Process

*One project, one source, ten steps*

1

## Scope Project

We start by talking with the client and performing a site survey to determine needs and requirements of the overall project.

2

## Quote

We will use information from the project scope to generate a quote. A detailed project scope and pricing will be delivered in approximately 3-5 days.

3

## Manufacture Parts

Once the quote is approved, parts manufacturing will begin. Manufacturing lead times are approximately 2-3 weeks.

4

## Assemble Kits and Shipping

All parts will be assembled into kits and delivered to the store the same day the project is scheduled to start.

5

## Pre-Construction Survey

Prior to the designated work time, we will perform a walk-around pre-construction survey and secure the work environment. The survey will identify any broken parts and damaged cases.

6

## On-Site Material Distribution

While the pre-construction survey is being performed, our crew will begin distributing project material to the identified store areas.

7

## Removal

We will then remove price tag moulding, lamps and when applicable, case parts. Photos will be taken throughout the removal and installation of items.

8

## Installation

New canopy, handrails and frames will be installed, followed by light fixture wiring and door installation. Depending on the linear feet required for the project, installation can last up to 4 nights.

9

## Finishing

We will clean the affected areas, recycle replaced material, have the manager on-duty inspect and sign the completion form and take photos of the completed project.

10

## Approval Process

Finally, we will perform a post-installation walk-through and have a final sign-off by retail personnel.



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